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# DOES THE DSGE MODEL FIT THE SUDAN ECONOMIC DATA?

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#### Abstract

This paper examines the possibility for Sudan to build a small open-economy, dynamic stochastic general equilibrium (DSGE) model. The model consists of 14 equations estimated by the Bayesian technique using the data from five variables for the period 1960-2017, which are the real money supply, the inflation rate, the output gap, the real exchange rate and the interest rate. Results indicate that the Sudan's central bank (CBS) is practicing less radical change in the formulating monetary policy, and is achieving slight progress in combating inflation and fostering economic growth. The nominal interest rate and the general price level have the same effect on the terms of monetary policy. The relationship between inflation and real marginal cost is weak. However, the position of interest rate in monetary policy is weak compared with the exchange rate. Finally, a one-point reduction in nominal interest reduces the output gap by 3%. The shock of inflation has the greatest effect on the endogenous variables, followed by shock to the consumer preference, real money supply, and finally shock to the general level of prices.

Keywords: Economic growth; Inflation; Monetary policy; Output gap.

#### INTRODUCTION

Notwithstanding the recognition by governments, academics, and especially central banks around the globe, of the DSGE as the main tool for analyzing and forecasting the economy, the central bank of Sudan (CBS) and the rest of the economy have not yet been in uses. The CBS formulates four policies:

(1) Monetary and credit policy through Islamic bonds, the legal reserve requirement; the profit margins liquidity ratio & the last resort market for inter-banks;

(2) The foreign exchange policy which admitted the fixed-rate regime from the establishment of the CBS in 1960 to September 1978, and which has since shifted to the managed floating exchange rate regime;

(3) The monetary policy implemented by the Sudanese pound between 1960 and 1992 shifted to dinar between 1992 and 2005 and again to pound up to now; and

(4) Banking policy on the stability and efficiency of the banking and financial institutions (CBS, 2018).

Standard econometric approaches typically directed the analysis, predicting monetary and fiscal policy. More than ten macroeconomic models have been built with different objectives for the Sudan economy. Nonetheless, the government did not use them to formulate economic policies. Therefore developing a small scale DSGE model could be beneficial as a policy analysis and forecasting directional device. To my knowledge, only one Ph.D. student builds such a model for assessing monetary policy and dynamics in Sudanese economy, This paper assigns section two to the literature review, section three to the model specification, section four theoretical background, results will be presented in section & discussion in section five and concludes the paper in section six.

#### LITERATURE REVIEW

In practice of the real business cycle economy the basic DSGE model was developed (Sisay, 2001). The 1980s witnessed the introduction of DSGE models as an alternative to the standard macroeconomic models, pioneered by Kydland and Prescott (1982), who transformed the way macroeconomics was studied. Long and Plosser (1983) built up a heterogeneous demand for money and provided the cycle labor wedge with micro-foundation. Calvo and Caluntbia (1983) studied the macroeconomic effects of the nominal and non-synchronous non-revision prices. Hansen's (1985) growth model tried to reduce the weakness of Kydland and Prescott's failure to account for phenomena on the labor market. The effects were a significant fluctuation in working hours and comparative fluctuations in productivity DSGE has some advances since 1995 and the popular "first" formal DSGE model that Smets and Wouters (2002) have implemented. Gali and Gretler (1999) linked the real marginal cost (ratio of wage rates to total labor product) and the new Phillips curve to explain inflation with forward-looking actions.

In setting the macroeconomic climate of the typical Sub Saharan Africa (SSA) economy, Sisay (2001) critically evaluated and analyzed the basic components of the open economy New-Keynesian model. Rabanal and Rubio-Ramiresz's (2003) European Area model was used to compare four versions of the New-Keynesian sticky-price model. Hodge & Stuart (2008), Adolfson et al. (2005), used the Bayesian estimation method to build a model for Euro-zone. Peiris and Saxegaard (2007) evaluated monetary policy tradeoffs in low-income countries for Mozambique showing that the peg exchange rate is less successful. Olekah and Oyaromade (2007)





built a small Nigerian economic model to evaluate monetary policy. Hodge & Stuart (2008) have built a small Australian economy structural model that achieves a competitive model with benchmark forecasting models. Gelain and Dmitry (2009) put together Estonia's DSGE model with an emphasis on the interest rate. Samya and Poghosyan present and estimate DSGE to the Jordanian economy and predict a small open market model.

In the utility function of the user, the model includes nominal and actual rigidities, imperfect competition, and habit formation. Shirbini and Mahrous (2014) showed that Tanzania's bank committed to strict monetary policy that does not radically change and has succeeded in controlling the inflation rate. Bayomi (2016) combined theory and empirics considering DSGE's discontent which resembled difficulties in moving them out of balance, and the failure to explain the current recession which, in turn, complicates fiscal policy analysis. Linardi (2016) built a small open market, dynamic general equilibrium stochastic (DSGE) model using Brazil's inflation target economic data. Rasaki (2017) developed and estimated a model for the Nigerian economy using the Bayesian technique of a small open economy, DSGE model. Boukhelofa (2018) has been successful in capturing the dynamics of Algerian economic data with three main results: aggregate demand causes business cycle government spending plays a significant role in the fluctuation of output; government spending policies are procyclical.

#### THEORETICAL BACKGROUND

Daney (2015) said that the DSGE models are capable of using current data, replicating business cycles, environmental issues, and natural resources. Households consume the companies' agricultural, industrial, and service products, which in turn work with the monetary sector through interest rate and monetary aggregates. Through inflation, international investment, and the current account, the monetary sector interrelates with the external market. All of the sectors listed work alongside market frictions and prices. Eventually, using expenditure, taxation, and debt, the fiscal sector deals with the household, external economy, and the market. Linear differential equations are ideal for calculation of DSGE models since most of the relationships are representations of rational expectation equation.

Barnett and Ellison (2005) aim to give the DSGE a deeper framework and knowledge. They started by maximizing consumer utility using total differentiation of current consumption about previous marks negative multiplication of discount factor with the first derivative of past utility about current utility, the addition of budget constraints yields the ratio of the past interest rate plus one to current interest rate plus one. The general solution leads to the Euler consumption equation, known as the dynamic IS curve. The analytical models employ different sets of endogenous variables, for example, Gali and Monacelli (2005) compare real wages to the demand predicted, the real interest rate the inflation expected. The domestic price level and CPI inflation are then both functions of the consumer price index and the effective terms of trade; besides, the effective terms of trade are the nominal real exchange rate. The domestic price level and CPI inflation are then both the function of the consumer price index and the effective terms of trade; also, the effective terms of trade relates to the nominal and real exchange rate. The condition of market-clearing links output with consumption by private, government, and terms of trade.

Rubio-Ramirez (2005) set output, to be the function of the nominal interest rate, the preference shifter shock, the price level, and the elasticity of intertemporal substitution. The output is a function relates to technology shock, and the number of hours worked; the real marginal cost depends on the nominal wage and the capital share of output. The marginal rate of substitution between consumption and hours is a function of output and hours worked, in addition to a shock. Berg et al., (2006) built a small model in which output depends on the real interest rate, the real exchange rate, and the past and future output itself; output is associated to the real interest rate, the real exchange rate, and the past and future output itself. Lubik and Schorfheide (2006) rest on Phillips-curve as a solution to firms' price-setting, where inflation depends on international relative price movement, interest rate relates to the expected exchange depreciation and inflation. The output is affected by demand and relative prices.

Berg et al., (2012) model has three production sectors: non-traded goods, (nonresource) traded goods and a natural resource. It includes the households' decision, the firms, and the state of the economy, including predetermined capital, bond, and a resource fund, the realization of shocks at t, and agents' expectations. Rasaki (2017) ties consumption with past and expected future consumption, real interest rates, exchange rates, and real balances. The output gap will be affected by demand, exports, and imports; net exports will depend on international output, output gap, and real exchange rate; output will be determined by the state of technology and employment level. Real marginal cost is a function of current and the past output gap, real money balances, nominal and real exchange rate, current and foreign output, price level, and state of technology; inflation is determined to be expected and past inflation rate, real marginal cost, and shock. The nominal exchange rate governed by the expected exchange rate, the deviation between the domestic and foreign interest rates, the oil price, and foreign debt. The evolution of external debt shows an inverse relationship with oil prices, negative dependence on domestic output, and positive dependence on





foreign output, foreign interest rate, and real exchange rate; interest rate is a positive function of the current exchange rate, negative on expected future exchange rate.

#### **DSGE Model for Sudan**

The Rubio-Ramirez (2005) model is the basis of our model, from which 9 out of 14 equations are used. i.e. (1-5) 10 (12-14); then the model expanded to include the effective exchange rate, export prices, international demand, and trade terms taken from Berget al., (2005), and Gali & Monacelli (2005). The author has so gained from Barnett and Ellison's research (2005). Equation (2) is the IS curve derive from Euler equation of consumers found in the work of Barnett and Ellison (2005).

The model contains behavioral equations as follows:

(1) Household consumption (pct) depends on the expected consumption, the past consumption, interest rate (rt) deviation from inflation (inflt), real money supply (mt), foreign consumption (ft), and interest shock. Smoothing consumption optimizing the lifetime utility function of identical households subject to budget constraints bring about the dynamic IS curve known as the Euler equation for consumption

(2) Real monetary policy depends on the demand for labor ( $l_t$ ), the deviation of current consumption from its past value.

(3) The output gap ( $y_t$ ) is a function of the expected output ( $y_{t+1}$ ), and the real interest rate ( $r_t$ ) minus expected inflation (infl<sub>t+1</sub>), plus the expected consumer preference ( $g_{t+1}$ ) minus the technology shock ( $a_t$ ).

(4) Real wages ( $w_t - p_t$ ) are related to lagged wages ( $w_t$ ), inflation (infl<sub>t</sub>), and change in wages ( $dw_t$ ).

(5) Wage change  $(dw_t)$  is affected by expected change in wages  $(w_t - p_t)$  and real wages; wages rise when the output above the trend i.e. rise with the output gap

(6) Real marginal cost relates to real wages ( $w_t - p_t$ ), amount labor required to produce one unit of output, and the price markup cost  $\lambda$ .

(7) The general price level (pt) is affected by the consumer price, the export price (xpt), and the real marginal cost (mct); firms are divided into two groups: price setters (current price: myopic price (constant mark-up k over marginal cost) and desired price at t+1) and non-price setter (past price). Narrow-minded (Myopic)

(8) The monetary policy condition (mci<sub>t</sub>) combines real interest rate ( $r_t$ ), and the real effective exchange rate ( $x_t$ ).

(9) The real money supply is a function of the nominal interest rate (i<sub>t</sub>), and the real effective exchange rate ( $x_t$ ).

(10) The growth rate of consumer price is a function of expected inflation, real marginal cost (mct), and the price markup cost  $\lambda$ .

(11) The nominal interest rate ( $r_t$ ) is related to its lagged value, the inflation rate, the output gap, and the shock to nominal interest rate ( $m_{st}$ ). The real interest rate measured as ( $i - \pi_{t+1}$ ). In the situation of excess supply, against excess demand, the bond is above the equilibrium interest rate. The principal determinants of demand and supply curve changes are the expected inflation (Fisher effect). The amount of bonds increases during the expansionary economic cycle, as well as the income leading to an increase in the interest rate as opposed to recession scenario. The theory of liquidity preference postulates that an inverse relationship exists between the interest rate and money via the opportunity cost of keeping money. The central bank therefore controls the money supply.

(12) The nominal effective exchange rate ( $e_t$ ) is a function of foreign consumption ( $f_t$ ), the terms of trade ( $s_t$ ), and a shock ( $v_t$ ).

(13) The technology shock (at) is supposed to follow an autoregressive process.

(14) The consumer preference  $(g_t)$  shock is supposed to follow an autoregressive process.

```
c_t = \alpha^* p c_{t+1} + \beta^* p c_{t-1} - \gamma^* (r - p i_{t+1}) + \delta^* m_t - \epsilon^* f + m_{st};
mrst = \eta^* n_t - (c_t - c_{t-1})/(1 - \zeta/\alpha);
y = y_{t+1} - \theta^* (r_t - p_{i+1} + g_{t+1} - a_t);
w_t - p_t = w_{t-1} - pi + dw_t;
dw_t = dw_{t+1} + \iota^*(w_t - p_t);
m_{ct} = (w_t - p_t) + 1/\zeta^* (l_t - y_t - \lambda);
p_t = \kappa + xp_t + mc_t;
x_t = \lambda^* s_t + j_t;
mci_t = \mu^*(i_t - pi_t) + (1 - \mu)^*x_t;
m_t = v^* i_t + \xi^* x_t + u_t;
r_t = o^* r_{t-1} + (1 - o)^* (\pi^* p_{i_t} + o^* y_t) + m_{s_t};
e_t = \pi^* f_t + (1 - \alpha)^* s_t + v_t;
pi_t = \sigma^* pi_{t+1} + \tau^* (mc_t + \lambda) + q_t;
e_t = v^* f_t + (1 - \alpha)^* s_t + v_t;
a_t = \chi^* a_{t-1} + j_t;
g_t = \omega^* g_{t-1} + z_t;
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#### Data

The observed variables are output gap - the difference between the actual output of an economy's actual output and its potential output percentage points (y), the percentage points of private consumption-income (c), the nominal interest rate (r), the real money supply (m), the nominal effective exchange rate (e), and the general price level (p). The Sudanese Central statistical Bureau offers all variables. The sample covers 1960-2017. The unobserved variables are real exchange rate (x), the inflation rate ( $\pi$ ), the marginal rate of substitution between consumption and hours worked, the marginal cost (mc), and the nominal wage (w). Exogenous variables are the terms of trade (s), the demand for labor (l), the nominal interest rate, and the export price. Shocks are the interest rate shock (ms) - non-systematic part of the monetary policy, the technological shock (a), the price markup shock (lambda), the shock to the nominal effective exchange rate (z).

#### **Empirical Results**

#### Calibration

The model parameter calibration is based on four sources: parameter values selected from the Statistics Bureau in Sudan, estimates from EViews and Standard DSGE models (Rubio-Ramirez, 2005; Gali & Monacellli, 2005; Berg et al., 2006; Schorfheide, 2007). Choosing prior shapes: beta distribution fits percentage and proportions, gamma distribution is applied to variables that are always positive and have distorted distributions. Uncertain quantities are used inverse gamma. The uniform distribution defines an experiment where there is an arbitrary outcome that lies between certain boundaries.

Metropolis-Hastings sampling algorithm in Dynare-Matlab toolbox calculates posterior distributions and related posterior statistics of the DSGE model.

Table 1 displays very small differences between the values of prior mean and posterior mode. Table 2 shows the principal results of the estimated model are as follows: The previous consumption (habit formation) affects current consumption by 70%. In terms of negative sign and magnitude, the prior of output gap yields a very near steady-state value as opposed to the initial value. The change in real wages is almost 1% per year pointing toward wage stickiness.

Coefficient	Associated Variable	Prior	Posterior
		Mean	Mode
Consumption Equ	ation (1)		
Alpha $\alpha$	Expectations of future consumption	0.472	0.4969
Beta β	Lagged consumption (beta elasticity of intertemporal substitution)	0.700	0.7000
Gamma y	Nominal interest rate – inflation rate	0.300	0.2916
Delta ð	Real money supply	0.300	0.5293
Epsilon ε	Foreign consumption	0.800	0.8000
Marginal Rate of S	Substitution between Consumption and Hours Equation (2)	•	
Eta η	Labor Supply (Eta is the inverse elasticity of labor supply with respect to real wage)	0.5	0.5000
Zeta ζ	Current consumption minus lagged consumption	0.800	0.7996
Output Gap Equat		•	•
Theta θ	nominal interest rate – expected inflation + expected consumer preference – current consumer preference	0.030	0.0303
Change in Wages	Equation (4)		
Iota ι	The real wages	0.01	0.0112
General Price Leve	el Equation (5)		
Карра к	Constant	0.5	0.5
Real Effective Excl	nange Rate Equation (6)		
Lambda $\lambda$	Terms of trade	0.500	0.5000
Monetary Policy C	Condition Equation (7)		
Mu µ	Nominal interest rate – price level	0.3	0.3000
Real Money Suppl	y Equation (8)	•	•
Nu v	Nominal interest rate	0.060	0.0524
Xiξ	Real effective exchange rate	1.530	1.5230
(Taylor Rule) Non	ninal Interest Rate Equation (9)		
Omicron	Lagged real interest rate	0.9	0.8661
Pi π	Inflation rate (Pi is the long-run of monetary authority to inflation)	3.00	3.3010
Rho ę	Output gap (Rho is the long-run of monetary authority to output gap) mean	2.5	2.4988
Inflation Rate Equ	ation (10)		
Sigma σ	Expectations of future inflation	0.800	0.8165
Tau τ	Marginal Cost + Price Markup shock (lambda)	0.036	0.0 966
Nominal Effective	Exchange Rate Equation (11)		
Upsilon v	Foreign consumption	0.100	0.1013
Technology Shock	Equation (12)		
Chi x	lagged technological shock	1.53	1.4873
Consumer Prefere	nce Shifter Shock Equation (13)		
Omega ω	lagged consumer preference 0.9 0.8932		
Wage Growth Equ			•
Beta β	Expectations of future wage growth	0.472	0.3442
Kappa k	Marginal rate of substitution minus real wages	0.5	0.5
Alpha $\alpha$	Degree of wage indexation	0.700	0.7000

#### TABLE 1. PRIOR MEAN AND POSTERIOR MODE





#### Steady-State Results

#### TABLE 2. INITIAL AND STEADY-STATE

Variable	Symbol	Initial Value	Steady-state
Consumption	С	0.77	0. 553082
Marginal rate of substitution between	mrs	0	0.145
consumption and labor			
Output-gap	у	-0.685	-0.680113
Nominal interest rate	r	3.049	0. 695776
Real money supply	m	0.18	0.25684
Inflation rate	pi	0.22	0. 695776
Nominal wage growth	dw	0.1	0. 695776
Nominal effective exchange rate	e	4.7	0. 07432
Real effective exchange rate	x	0.013	0. 0.1325
Monetary policy condition	mci	0.022	0. 09275
General price level	р	0.22	1.38764
Nominal wages	W	2	1.38764
Marginal cost	mc	0.1	0. 587642
Required labor force to produce one unit of	n	0.29	
output			
Interest rate shock - non-systematic part of the	ms	0.01	
monetary policy			
Foreign price level - foreign goods	f	0.3	
Export price	хр	0.3	
Shocks attached to the inflation rate	q	0.1	
Shocks attached to nominal effective exchange	v	0.01	
rate			
Shocks attached to real money supply	u	0.01	
Shocks attached to technology	Z	0.1	
Terms of trade	s	0.065	
Technological shock	a	0.1	0
Consumer preference	g	0.5	0

#### **Transmission Mechanisms**

A shock of 1% in the consumption and nominal interest rate on the hand, and real money supply on the other hand, causes all endogenous variable to gradually decrease for except the output gap which takes a hump shape and wages growth that has an upward trend.

#### Historical Smoothed Variables

The simulated DSGE model's estimate parameters very well follow the actual values of all endogenous variables except for inflation rate, which oscillates around actual values in a narrow band.

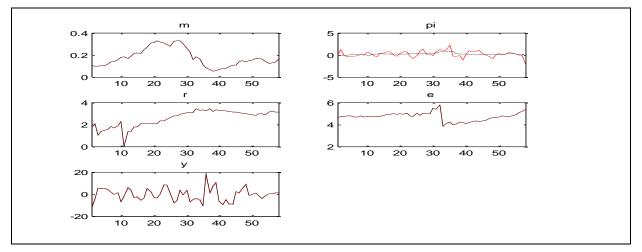


FIGURE 1. HISTORICAL SMOOTHED VARIABLES

#### Variance Decomposition

The shock *q* attached to the inflation rate has the largest effect on the endogenous variables with an average 43%, followed by shock z attached to attached to the consumer preference by an average 27%, trailed by 15% average of *ms* shock attached to consumption, & nominal interest rate, then the average effect of shock *u* attached to real money supply reached 12%, and finally an average of 2.6% is the shock *xp* attached to the general price level.

	ms	xp	Z	U	Q
С	15.92	2.67	23.81	10.17	47.44
Y	16.35	3.04	24.37	10.41	45.84
R	16.23	2.70	23.90	10.21	46.97
М	10.88	1.81	39.11	16.70	31.50
Pi	16.02	2.77	24.13	10.31	46.77

TABLE 3. VARIANCE DECOMPOSITION

#### DISCUSSION

The Sudan DSGE model's salient features are its success in matching consumer share to GDP (Euler equation), output gap, general prices, and wages to the actual values. The continuity factor for consumption habit is 0.7. The inverse marginal rate of substitution between consumption and labor is 0.145.





Results of Taylor rule show that the estimated value of the coefficient attached to the lagged interest rate (omicron) is 0.8, indicating a less radical change in the monetary policy of the CBS.

The frequent reduction in the value of Sudanese pound has been feeding inflation and causing a continuous increase in production costs in the main sectors of the economy, i.e. agriculture and manufacturing are mainly dependent on imported raw material. With regard to the output gap equation, a nominal interest reduction of one unit increases the output gap by 3%.

Because the value of the attached equation (Marginal Cost + Price Markup shock + lambda) is 0.09, implying a slight positive relationship between inflation and marginal cost. This finding is consistent with the Sudan's situation because Islam considers interest rates are banned.

The money supply equation shows that the coefficients of interest rate and exchange rate are 0.06 and 1.53 respectively pointing to the poor position of interest rate in monetary policy formation, while exchange rate has a profound effect.

#### CONCLUSION

This is an effort to build dynamic general stochastic equilibrium. The model's structure is based primarily on Rubio-Ramirez model (2005), Berg et al., (2006), and Gali & Monacelli (2005). For estimation the model uses Bayesian technique. Annual data are available for the share of GDP consumption, output gap, money supply, real effective exchange rate. In addition to the Sudanese Central Statistical Bureau, the sources of priors are above mentioned models, subjective assumptions that estimate stable state values to be as close to initial values as possible, and estimation of some parameters through EViews. Since the rank is verified and there is a close relationship between priors and posteriors as well as the good match between the actual and smoothed variables, the attempted can be considered successful.

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## RURAL CAPITAL IN SMALL VILLAGES: AN ANALYSIS OF SELECTED RURAL AREAS IN EASTERN SERBIA AND NORTH MACEDONIA

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#### Abstract

This study supports previous discussions for introducing tourism as an alternative for small rural economies. The focus is put on an in-depth analysis of rural capital in several selected villages in Eastern Serbia and North Macedonia, which have well preserved natural environment, traditional ambience, local organic food and gastronomic dishes, tranquility and stress free experiences. So, selected villages have rural livelihoods that possess capabilities, assets (both, material and social resources) as well as activities required for providing basic means of living in rural communities. With a solid rural capital, the study argues that rural tourism may be encouraged in sampled rural locations in Eastern Serbia and North Macedonia.

Key words: Rural tourism; Capital; Tourism development.

#### INTRODUCTION

The very complex nature of rural tourism results with many links among the elements and issues, thus making its defining very problematic (Beeton, 2006). Rural tourism became very popular to the international tourism market, particularly for small and less developed rural destinations. So, rural areas that have local amenities, like: historical sites, natural beauty, and clean air (Fredericks, 1993), cultural traditions and values (Hardy, 1998; Millar, 1989), folklore, social customs, museums, monuments, historical structures and landmarks (Pedford, 1996; Turnock, 1999; Weiler & Hall, 1992), often practice rural tourism. Rural areas are often identified as places for relaxation and escape from the overcrowded and stressful urban life (Urry, 2002), in finding mental peacefulness (Mak et al., 2009), pure air (Dong et al., 2013) and trying to gain a sense of balance (Lehto et al., 2006). They possess territorial capital that may serve as a strong additional point for developing rural tourism. This refers to many different assets that rural areas possess in terms of activities, landscape, heritage, know-how, and so forth. Upon this, some rural areas identify their distinctive features as a base for valorization (Bogdanov & Janković, 2013). Hence, the rural capital that a particular countryside has along with the other factors (infrastructure, accommodation, service quality, etc.) contributes to creation of rural tourism experience. Yet, not all elements have an equal importance to the tourism value chain. Tourist attractions along with the accessibility and amenities are found to be the most important pull-factors, unlike the complementary services which are less important for tourist destination attractiveness (Lee at al., 2010). In this line, assessing and evaluating internal and external assets that tourism destination has, is an essential first step for tourism planning perspective.

Many different methods for tourism evaluation are suggested, and different standards, criteria and indicators are applied. This study adds to the literature that favors estimation of the territorial capital of rural areas (Bogdanov & Janković, 2013; Mahdavi et al., 2013). It enables to indicate the differences in the rural capital of rural areas, allowing proper insights and proposing different strategic approaches in their further tourism development.

The paper is structured in several parts. After the introduction, next section presents a state of the art regarding multi-criteria methods for tourism evaluation. This is followed by the research methodology and the main findings. Main conclusion and recommendations are presented in the last section. The paper contributes to the literature review on rural tourism development in both countries Serbia and North Macedonia, in addition to some previous academic work (Dimitrov & Petrevska, 2012, 2019; Dimitrov et al., 2019; Petrevska & Dimitrov, 2013; Petrevska et al., 2019; Petrevska & Terzić, 2020; Terzić at al., 2019a).

#### LITERATURE REVIEW

There are numerous studies that argue various evaluation methods and models of tourism potentials involving many different sets of indicators (Asmelash & Kumar, 2019; Bogdanov & Janković, 2013; Du Cross, 2001; Hoang et al., 2018; Mahdav et al., 2013; Sánchez, et al., 2013; Terzić et al., 2019b; Trukhachev, 2015; WTO, 2004). All of them, being generally based on multi-criteria evaluation systems, focus on three universal aspects of sustainability (economic, socio-cultural and environmental). Yet, the issue of achieving





long-term sustainability of tourism development is further addressed, where besides destination and tourism sustainability, an accent should be put to sustainability of local community (Terzić et al., 2014; Xiang & Wall, 2005).

They use relatively reliable, clear, simple and flexible indicators that entertain both qualitative and quantitative data. On the other hand, it is believed that number of necessary indicators are still left open.

#### STUDY METHODOLOGY

In order to evaluate the territorial capital in selected rural areas in Eastern Serbia and Macedonia, the research was carried out in two stages.

In the first stage, prior to the evaluation process, a rapid assessment was made in order to identify which villages will be sampled for the evaluation. Upon an in-depth analysis and a field-research carried out in the period September 2018-November 2019, 18 villages from Eastern Serbia and 14 villages from North Macedonia were sampled. The main criteria for a village to be chosen were:

- To be a small village facing the problems of aging, depopulation and depressed economy;
- To have nearby attractions and already established resource base (attractive tourist center) with good connectivity; and
- To have potential for practicing traditional activities and offering participation into the life of the rural population.

Due to territorial dispersion, the sampled villages were further grouped (2-3 villages) and comprised potential rural tourism destination. Table 1 presents sampled rural locations in Eastern Serbia and North Macedonia.

In the second stage, an evaluation of tourism potentials in terms of rural capital was performed. The model proposed by Bogdanov and Janković (2013) was applied which partly resembles the AMOEBA model that deals with social, economic, environmental and rural tourism production structure (Mahdavi et al., 2013), plus includes an extended list of indicators. These indicators assess:

- (1) Human capital personal abilities/skills and entrepreneurial potential;
- (2) Economic capital the extent and quality of resources and sources of income;
- (3) Cultural capital;
- (4) Environmental capital; and
- (5) Social capital community organizational capacities.

Eastern Serbia		North Macedonia		
Tourist destination	Villages	Tourist destination	Villages	
1	Ram			
	Ostrovo	1	B's	
1	Vinci		Varovište	
	Brnjica		varoviste	
	Smedovac		Konsko	
2	Šarkamen	2	Sermenin	
	Miroč		Huma	
	Jezero	3	Velmevci	
3	Blendija		Golemo Ilino	
3	Rtanj		Železnec	
	Ilino		Zelezhec	
4	Vlasina Okruglica		Janče	
	Vlasina Rid	4	Tresonče	
	Božica		Gari	
5	Gostuša	- 5	Nežilovo	
	Visočka Ržana		Oreše	
	Slavinja		Papradičto	
	Poganovo		Papradište	

#### TABLE 1. SAMPLED RURAL LOCATIONS IN EASTERN SERBIA AND NORTH MACEDONIA

#### **FINDINGS AND DISCUSSION**

Figure 1 presents the structure of territorial capital in sampled villages in Eastern Serbia (Figure 1a) and North Macedonia (Figure 1b). Based on selected list of six group of indicators, the evaluation revealed different potentials and obstacles for developing rural tourism in selected locations.

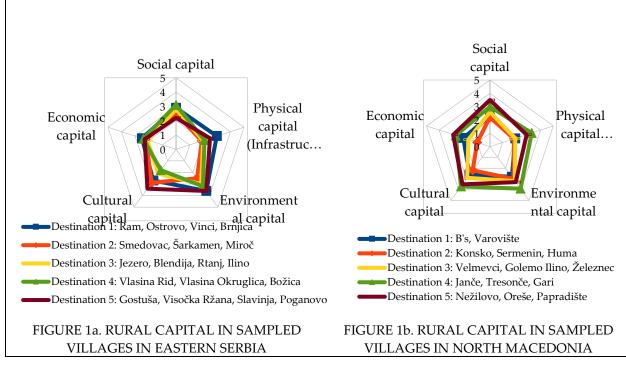
Based on the endogenous development approach and on-site observations, all sampled villages in both countries are heavily dependent on natural and cultural resources that possess. Also, their development patterns tend to be strongly connected to the existing physical capacities and human resources. This is especially in terms of educational levels and entrepreneurship potentials, which are tend to be the key elements for sustainable development of tourism.

On the other hand, socio-economic capacities in most evaluated villages in both countries, tend to be very low. This is supported with the fact that all sampled villages are constantly experiencing continuous demographic drain. The villages are strictly oriented towards small-scale primitive agricultural production, and consequently evidence extremely low diversification of economy. Yet, the study evidenced a high activity levels of population meaning that the provision of agriculture is not enough for ensuring the livelihood, but the elders can be engaged in the production chain. Opposite to this, villages that have succeeded in diversification of their rural economy and became much





more oriented towards service sector and tourism-related activities, have recently started to show better socio-economic local development.



#### FIGURE 1. RURAL CAPITAL IN SAMPLED VILLAGES

Based on the evaluation of the indicators of rural territorial capital (Figure 1), one may conclude extremely small, if any, differences between the small villages of two countries in terms of rural tourism development potential. Namely, villages Ram, Ostrovo, Vinci and Brnjica (identified as a potential tourist destination 1 in Figure 1a), and villages Gostuša, Visočka Ržana, Slavinja and Poganovo (identified as a potential tourist destination 5 in Figure 1a) in Eastern Serbia, tend to be seen with the highest qualities in the environmental capital. This is generally due to the high natural and cultural amenities of the National park Derdap (Iron Gate), and Mt. Stara Planina Nature Park (Balkan Mts.), which are already prosperous developing tourist locations. On the other hand, villages Janče, Tresonče and Gari (identified as a potential tourist destination 5 in Figure 1b) along with the villages Nežilovo, Oreše and Papradište (identified as a potential tourist destination 5 in Figure 1b), all in North Macedonia, tend to be seen with the highest qualities in natural and cultural capital.

Furthermore, extremely low rural capital has been perceived in the destination 2 in North Macedonia (villages: Konsko, Sermenin and Huma) with an average of only 2.1. Within

Eastern Serbia, very small average of 2.4 is perceived in the destination 2 (villages: Smedovac, Šarkamen, Miroč), along with the villages Jezero, Blendija, Rtanj and Ilino, from the destination 3. Such results are closely interconnected to the low quality of physical capital, extremely bad economic situation and lack of entrepreneurship capacities among local population.

Just recently, some significant improvements in terms of physical capacities (transport infrastructure and tourist accommodation facilities) were noticed in most sampled villages. Yet, the greatest issue for the development process of small peripheral villages with tourist perspective still remains the low investment capacities and limited demand market. Besides, the fact that sampled villages are located within small distance from already established tourist destination (5-40km), allow the possibility for tourist dispersion towards rural destinations. Even though such villages are located in attractive natural setting and in traditional ambience, they still remain on the margins of tourism development process. Thus, they attract only small specific segments of eco-tourists and adventurers, and low-budget families.

In rural areas of Eastern Serbia and North Macedonia, domestic tourists are dominant encompassing over 90% of total tourists. Yet, slightly higher share of foreign tourists is present in Eastern Serbia (potential tourist destination 5 in Figure 1a) due to an increased interest and improved tourist supply of Balkan Mts. (over 50% share in total number of tourists in Pirot and Dimitrovgrad municipalities) with domination of Bulgarian tourists. On the other hand, second-home tourism gradually raises. Even more, the seasonal residents (second-home tourists) tend to outnumber permanent local residents, like in the cases of Ram, Ostrovo, Vinci, Gostuša, Visočka Ržana, Poganovo, Vlasina Rid and Vlasina Okruglica (Eastern Serbia) and Janče, Tresonče, Gari, Nežilovo, Oreše and Papradište (North Macedonia). In these villages, tourism is rapidly developing by high investment capacities. This is generally due to higher finances of seasonal residents coming from urban centres, while "outsiders" tend to be the bearers of tourism development process.

#### **CONCLUDING REMARKS**

The multi-criteria methods and indicator evaluation systems allow comprehensive development assessment of tourism potentials. They enable assessment of destinations pointing to their real market potential, along with a clear indication of benefits and disadvantages, risks and opportunities to the value chain.

Based on detailed examination of applied set of indicators, the research found that selected villages in Eastern Serbia and North Macedonia differ in very small manner in terms of rural tourism development potential. All possess extremely favorable natural





and cultural resources, and are highly aligned to the current physical and human resources. Yet, some villages have somewhat favorable educational level and entrepreneurship potential, hence tend to develop at least second-home tourism. Consequently, they are slowly leaving the small-scale agriculture and shifting to service sector and tourism-oriented activities. However, all sampled and evaluated villages in both countries have extremely low economic capital, explaining why they are still facing continuous demographic drain. Due to low economic diversification, the sampled small villages must create a tailor-made local and regional tourism development policies. At a later stage, they may contribute to developing tourism plans and programs in the line of supporting rural tourism development.

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